

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 95833-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20⁰⁵

(California Government Code sections 12586 and 12599)
11 Cal. Code Regs. section 308

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser for Charitable Purposes:

CF No. 126

Tarlov Associates, Inc.

Name of commercial fundraiser for charitable purposes

1950 Sawtelle Blvd., Ste. 288

Address of commercial fundraiser for charitable purposes

Los Angeles, CA 90025

City, State, and ZIP Code of commercial fundraiser for charitable purposes

Name and Address of Charitable Organization:

CT No. 126740

F.E.I.N. No. 20-2329938

Aulism Speaks

Name of charity

610 Fifth Ave., Ste. 604

Address of charity

New York, NY 10020

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☒ California Campaign ☐

Benefit Concert held (on) (from) September 24, 20⁰⁵, to _____, 20____.
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser for charitable purposes and charity based upon a fee or percentage of revenue? Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	292,375.00	A.
B. Entertainment sales or admission charges	850,000.00	B.
C. Sales from products		C.
D. Advertisement sales	37,100.00	D.
E. Membership fees		E.
F. Other sources: (Specify)		
a. Pledges	541,424.00	Fa.
b.		Fb.
c.		Fc.
d.		Fd.
G. TOTAL REVENUE	1,720,899.00	G.

2. EXPENSES

A. Fees or commissions		A.
B. Salaries		B.
C. Payroll taxes		C.
D. Employee benefits		D.
E. Cost of merchandise for resale		E.
F. Cost of entertainment	119,205.69	F.
G. Postage	53,193.99	G.
H. Advertising	43,890.66	H.
I. Telephone		I.
J. Rental of equipment	40,532.66	J.
K. Facilities charge		K.
L. Permits		L.
M. Other expenses: (Specify)		
a. Travel	17,895.67	Ma.
b. Donation	10,000.00	Mb.
c. Production	206,864.40	Mc.
d. Additional Expenses (itemized on attached sheet)	61,582.12	Md.
N. TOTAL EXPENSES	553,165.19	N.

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3. Amount to charity (subtract line 2N from line 1G) 1,167,733.81 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser for charitable purposes (to be completed by charity) 30,000.00 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) N/A 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 1,137,733.81 6. ✓
7. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?
☐ Yes ☒ No If "yes" complete the following:

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

2Md) Additional Expenses:

Ticketmaster:	44,660.44
Catering:	5,113.11
Photographer:	2,096.50
Theatre Insurance:	4,083.90
Hotel:	4,219.60
<u>Additional Signage:</u>	<u>1,408.57</u>
Additional Expenses	61,582.12